

Monday, 17 April 2023

*Te Hui o Te Kaunihera ā-Rohe o Heretaunga*  
**Hastings District Council**  
**Risk and Assurance Committee Meeting**

*Kaupapataka*

# Attachment Document

## Volume 2

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*Te Rā Hui:* **Monday, 17 April 2023**  
Meeting date:

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*Te Wā:* **1.00pm**  
Time:

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*Te Wāhi:* **Council Chamber**  
Venue: **Ground Floor**  
**Civic Administration Building**  
**Lyndon Road East**  
**Hastings**

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4.	<b>PROCUREMENT STRATEGY</b>  Attachment 1: Procurement Strategy 2023 Waka Kotahi Approved	3





# Procurement Strategy

<b>Strategy Expert</b>	Procurement Partnerships Manager
<b>Strategy Owner</b>	GM: Corporate
<b>Owner Department</b>	Procurement
<b>Approval Date</b>	28 March 2023
<b>Version</b>	3.0
<b>Review Date</b>	March 2026

## Change History

Amendment (s)	Date	Updated by and authority
Complete review to incorporate broader outcomes and public value to align with Government Rules of Procurement (4 <sup>th</sup> Ed).	December 2019	Angela Hirst Procurement Partnerships Manager
Complete review and updated Procurement programme, Procurement environment, Approach to delivering the procurement programme and Implementing the strategy	December 2022	Angela Hirst Procurement Partnerships Manager

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# 1 Introduction

This Procurement Strategy provides direction on the procurement of goods, works and services for Hastings District Council (HDC) in a way that is consistent with legislation governing Local Authorities and the requirements of Waka Kotahi New Zealand Transport Agency.

\* It should be noted that for the purposes of aligning with Waka Kotahi guidelines, “services” includes ‘professional services’ and ‘works’ includes, ‘physical works’.

The procurement environment within which Hastings District Council operates presents a range of challenges and opportunities including:

- relative geographical isolation of Hawke’s Bay limiting the range of suppliers with the resources and expertise to handle large programmes of work
- the global COVID-19 pandemic impacting material supply shortages and delays, with significant cost increases
- the impact of the 3 Waters legislative changes on what and how Council procures in the future
- responding to Government’s expectations on how Hastings District Council should conduct its procurement activities to achieve public value and broader outcomes
- competing demands for contractors and suppliers by the four other local government authorities and Waka Kotahi in the region
- Continued large public and private sector infrastructure programmes combined with local contractor resource shortages
- increasing skill shortages in procurement and contract management (impacting on both capability and capacity)
- encouraging the local supply chain to increase participation with Council.

The purpose of this Strategy is to demonstrate how Council will:

- support the delivery of Council’s strategic priorities
- increase public value
- address the challenges and opportunities identified
- improve the efficiency and effectiveness of procurement procedures, including increasing capability
- develop effective relationships with suppliers
- manage procurement risk and reputation
- improve project procurement planning.

This Strategy sits alongside the various strategies, plans and policies of Council to assist with the delivery of the Long Term Plan.

The latest Annual Plan (2022/23) forecast Council Expenditure of \$126.5 million (exclusive of staff costs), increasing to \$144.1 million in the 2030/2031 financial year of the current Long Term Plan (exclusive of staff costs). Council’s investment is aimed at promoting community wellbeing, with particular focus on the eight pillars within Council’s Strategic Framework, as outlined in section 2.1.

In particular, this Strategy shows how Council intends to procure the work identified in the Long Term Plan, providing information on:

- the importance of procurement to achieving its overall goals and business strategy
- delivering economic, social, cultural and environmental outcomes through procurement
- the policy context within which this strategy exists
- the types of procurement Council undertakes

- the value and risk associated with procurement
- the procurement environment
- Council's approach to delivering the procurement programme
- the implementation of this Strategy.

**Updates from the previous strategy**

This Strategy documents the progress made over the last three years in Section 6 and identifies the priorities for the next three years.

Key achievements include the development and publishing of the:

- Procurement Buyers Guide replacing the Procurement Procedures Manual
- Progressive Procurement Toolkit and Suppliers Guide.

Other changes include the:

- updating of the Contract Management Manual
- implementation of on-line procurement training modules
- updating procurement templates
- the development of a Procurement and Contract Management System which will go live in 2023.

This Procurement Strategy reflects Council's commitment to maximising public value through the delivery of Hastings District Council's strategic objectives, and to the continuous improvement of procurement capacity and capability.

**Review cycle**

The Strategy will be reviewed three yearly, or whenever a material change to Council's procurement programme, policies, or environment occurs, or there are changes in legislative requirements set by Government.

Bruce Allan  
**Deputy Chief Executive**

**Approvals**

This Procurement Strategy was reviewed and approved by the Hastings District Council Deputy Chief Executive on 28 March 2023.

Waka Kotahi requires Council to have a procurement strategy that documents its long term integrated approach to the procurement of transport sector activities funded under section 25 of the Land Transport Management Act 2003 and its amendments. To develop a consistent and coherent strategy covering all Council activities, Council's approach has been to develop a Procurement Strategy and Policy for all of Council's Groups (business units). This Procurement Strategy was submitted to Waka Kotahi on Friday 3 February 2023 for endorsement.

















































































































